Curriculum that takes learning beyond the classroom Classes led by business leaders, CXOs and entrepreneurs Build your own business, go abroad, and solve real world challenges



# SCHOOL OF BUSINESS

3 years, full time undergraduate course in Business Management

# A business school where



Students graduate not as a fresher but with **3 years of experience!** 



Students learn marketing by taking local business online

Their semester exam is earning their first paycheque



Everyday is a new experience, not a

# boring class lecture

Students learn from Industry leaders, CXOs & Entrepreneurs



Students solve real-world challenges, not textbook problems



NEXIS is East India's 1st industry led business school- where traditional classes, exams, and textbooks are supplemented by hands-on experiences, real-world challenges and out-of-class learning.

# This is how we teach all our courses: Hands-on, experiential, the way it should be



# Local Business Consulting

Partner with local businesses to solve challenges and drive growth through innovative solutions.

# **Creator Challenge**

Learn the fundamentals of marketing by building an online personal brand on your chosen platform.



# First Salary Challenge

Earn your first ₹10,000 through side-gigs, startups, or short-term roles and gain hands-on business experience.

# **CXO** Conversations

Engage in fireside chats with top executives and industry leaders to enhance your business acumen.



# **Global Immersion**

Go abroad & gain global exposure through our student exchange programs with top foreign universities.

# **Everyday Courses**

Master life skills like communication, personal branding, project management, and personal finance.



# BYOB (Build Your Own **Business**)

A 8-month program where aspiring entrepreneurs learn business by starting & running their own venture.



Manage a ₹10L virtual portfolio across stocks, cryptos, and more to master wealth creation.



Apprentice in public sector projects to learn service delivery and drive efficiency with your insights.



# **Rural Revival Venture**

Address rural challenges and develop sustainable solutions in social entrepreneurship.



**~** 

# **Career Bootcamp**

Get ready for your dream job with intensive placement training and access to 75+ marquee companies.



# **Business Behind the Scenes**

Gain insider knowledge through industry immersions and corporate visits.

# A 360° learning experience



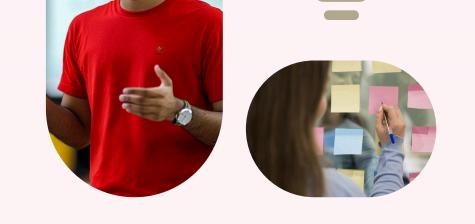
**Real world** challenges

6 Months compulsory internship

Months intensive career prep

2

Months BYOB (Build your own business)



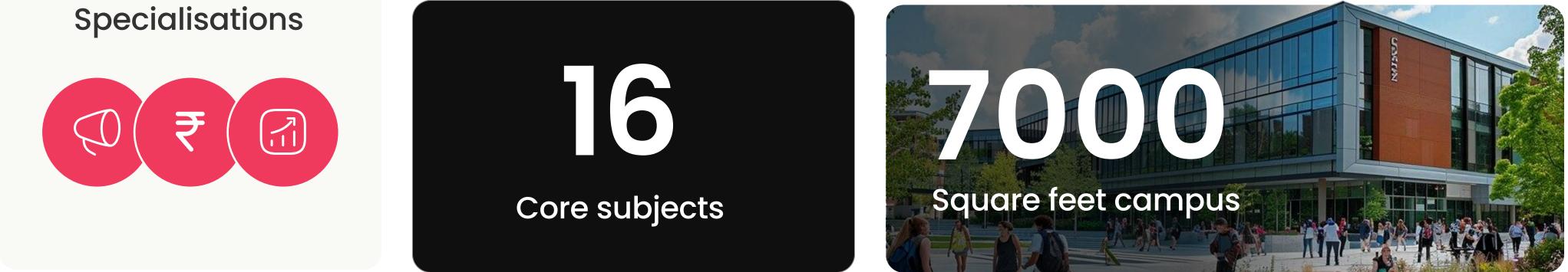
# 8 Hands-on subjects











# **3 years UG Programme in Business Management**

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Sne	cial	isat	ions
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Marketing & **Business Development** 

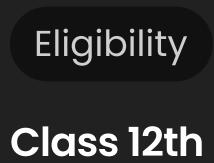
₹ Finance

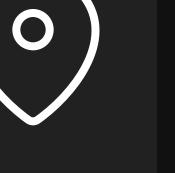


Entrepreneurship & Family Business

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Siliguri, On campus and opt-in residential

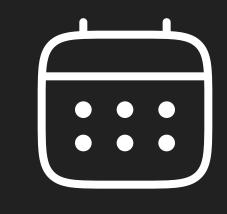


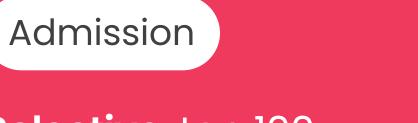


 $\checkmark$ 

Duration

3 Years full time, incl. 6 months internship





Selective, top 100 students only

Family Business	pass-outs	students only	

# Built by the alumni of India's top colleges





- MBA, ISB Hyderabad
- B.Com Hons., SRCC Delhi
- Ex Consultant at ZS & EY



### Founder

Tech leader & Startup founder

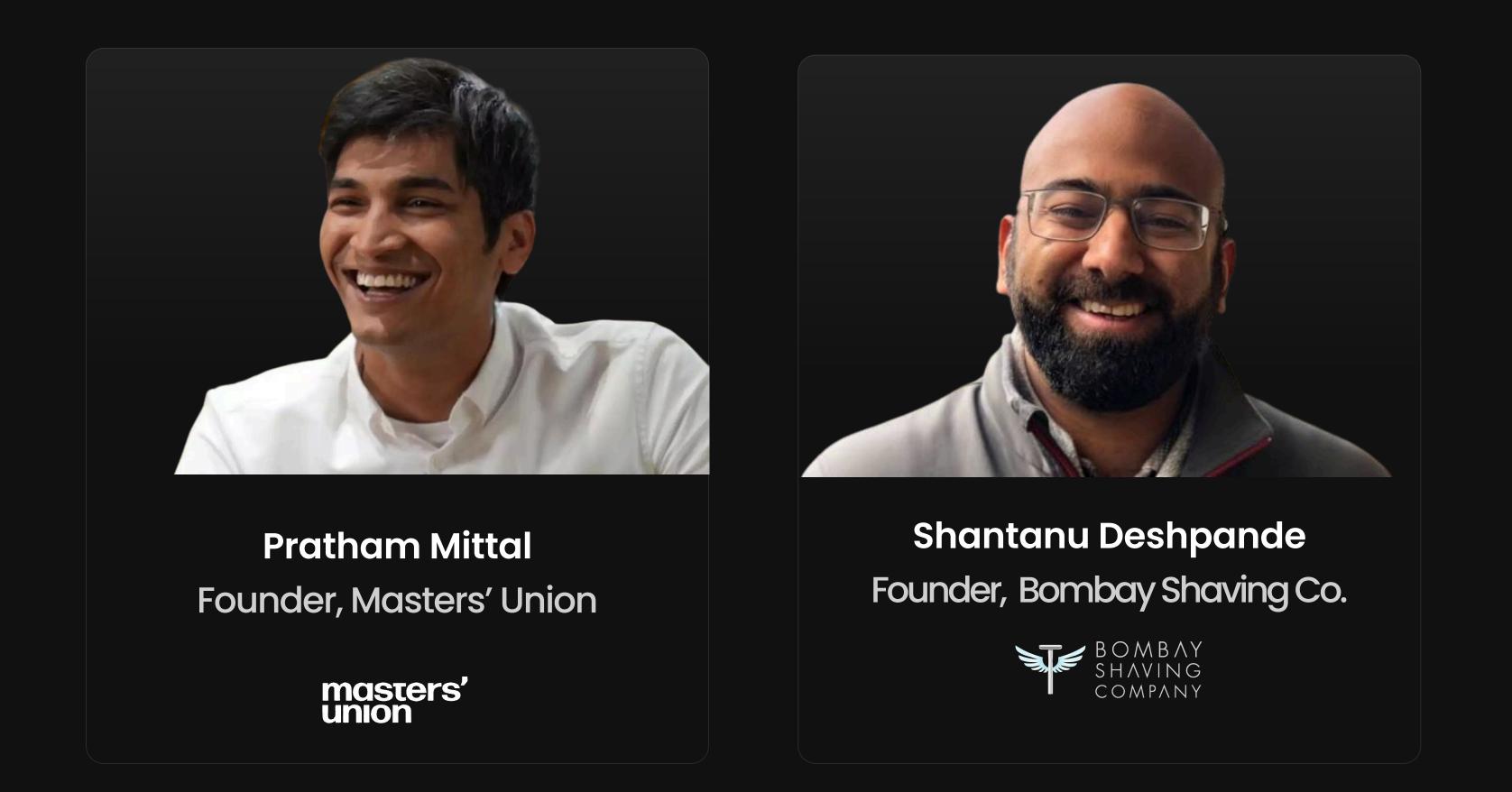
- MBA, IIM Bangalore
- B.Tech, IIT Bombay
- Ex Consultant at ITC & BCG

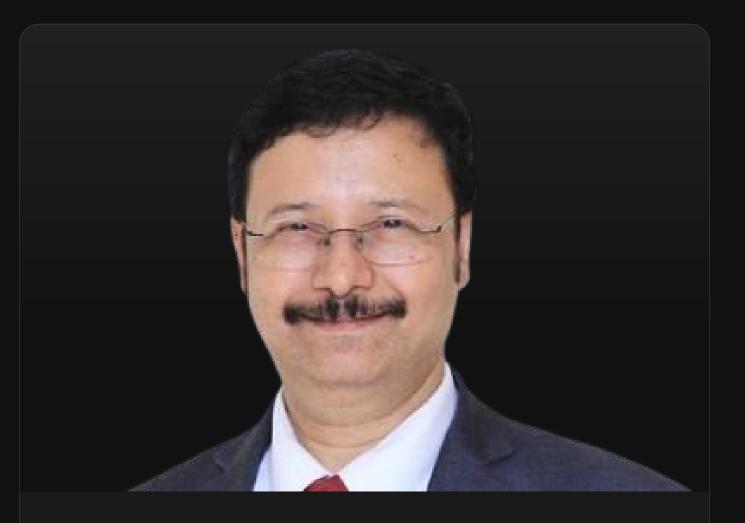


**Ritesh Agarwal** 



# Backed by India's best educationists and entrepreneurs





# Dr. Chandan Chowdhury

Associate Dean, ISB



Dr. Chenraj Roychand Chairman, Jain University





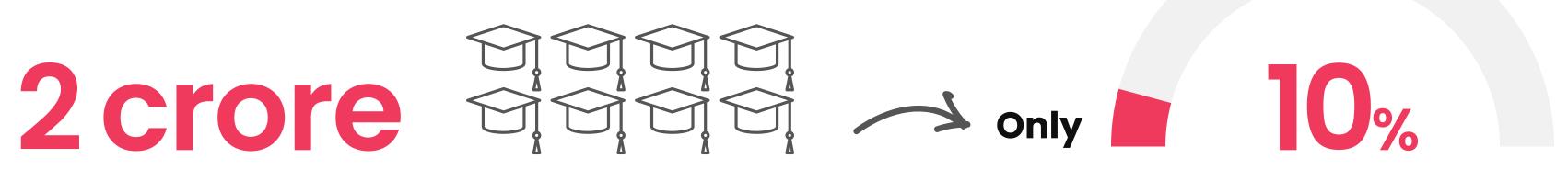
# Tired of the same old?



- Do you think college life is a monotonous cycle of lectures, textbooks and endless exams?
- Are you worried about landing a job after graduation?
- Do you feel unprepared for the real world?

# You're not alone

- Boring lectures and outdated textbooks are killing your interest.
- High absenteeism shows how disconnected you feel.
- Limited practical experience and soft skills are holding you back.
- Soaring unemployment among graduates is a scary reality.
- Your professors might not be as up-to-date as they should be.
- Outdated curriculum does not let you advance.



students graduate every year from college

are eligible for skilled jobs

**Traditional Courses** 

# What makes us unique?

NEXIS

Curriculum	Modern and industry-relevant modules	Outdated & inadequate curriculum for real-world business challenges		
Instructors	Taught by business leaders, CXOs and entrepreneurs	Academic professors with an orthodox approach		
Assignment	Experiential, real-world projects to prepare for on-ground crisis	Theoretical projects that do not tackle current challenges		
Examinations	Test of real world application &problem solving	Long written exams that test theoretical knowledge		
Placement	Excellent job placement opportunities with MNCs & startups	Less companies interested in hiring freshers from college		
Internship	6 months mandatory internship to make students industry-ready	Limited industry exposure to steer growth		
Mentorship	1:1 mentorship and guidance from coaches, business experts & CXOs	No dedicated guidance outside the textbook curriculum		
Entrepreneurship	BYOB programme that helps with funding access, startup labs, and backathons to launch your idea	Focuses more on job seeking than job creation		







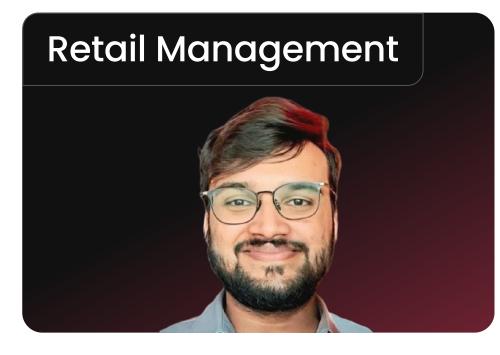
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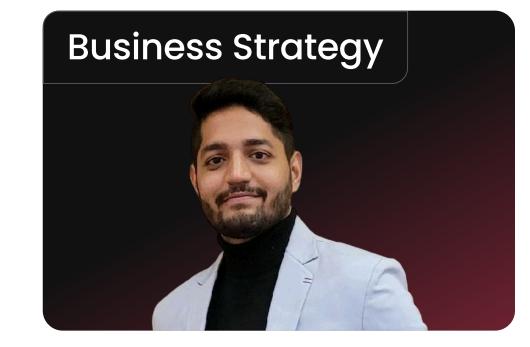


# Learn from startup founders and business leaders









Dr Anil Kumar **Ex Professor, SRCC**  Pratik Agarwal **CEO Office, Snitch** 

Kaushal Modi CEO Office, Ola

Tarun Bajaj Growth Manager, Jio



Storytelling in Business







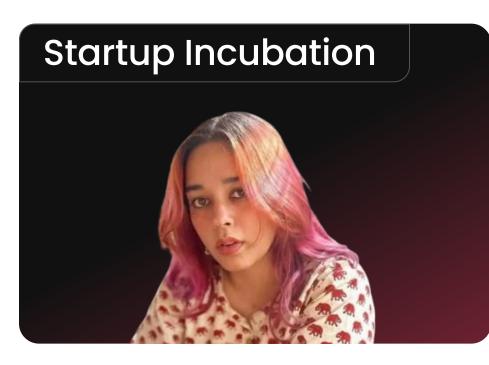


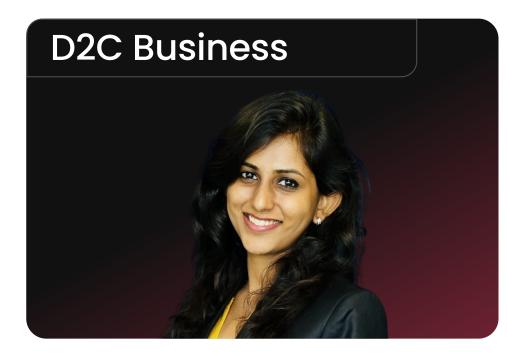
Vaibhav Choubey **VP Product, Urban Co.** 

Vyom Charaya Business Head, Ex Jio

Shreya Gupta Marketing, Ex Zomato

Prejit Narayan CBO, Boat

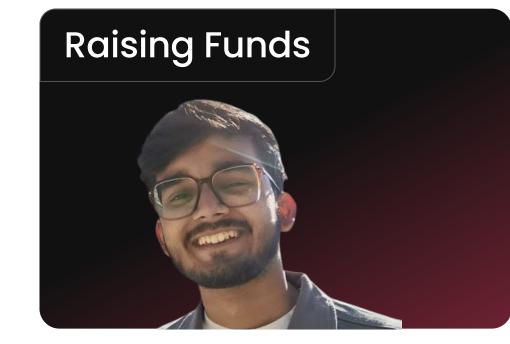




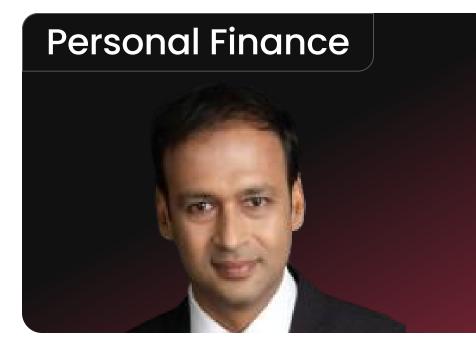
Yushika Jolly **CEO, Paradyes** Shark Tank India

Siddha Jain CBO, Bombay Shaving Co.

Raghav Jhawar Founder, State Plate Shark Tank India

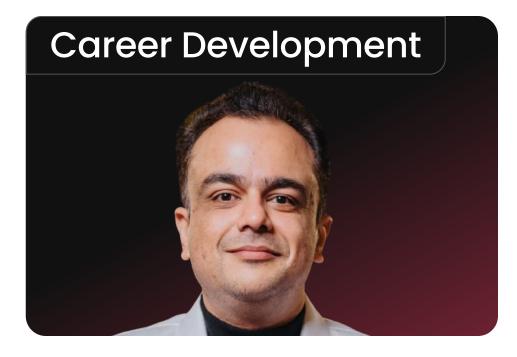


# Meet your resident mentors and masters -





Growth Hacking



Prabin Agarwal **CEO, Prabin Agarwal** 

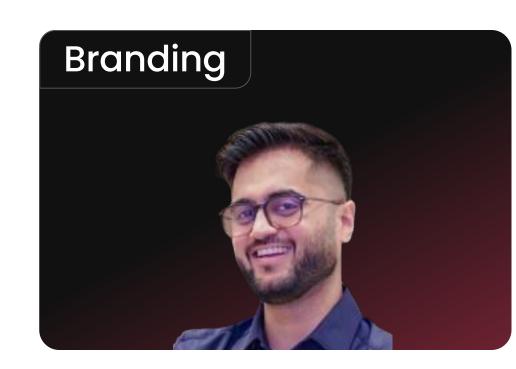
Dhiraj Golyan Founder, Chatterbox Gopal Dalmia Dalmia Gold

PR and Media

Rahul Sinha

Arun Agarwal Director, Global Reach





Sumit Sinhal Founder, Kins Health

Rahul Kedia Founder, Arkedia

Founder, The Cord



Shayan Saria Founder, Blue Minch

# This is how your 3 years is gonna look like

# Year 1: Build your basics

SEMESTER 1 In-campus

### **Core Courses**

- 1. Marketing 101
- 2. Fundamentals of Accounting
- 3. Business Strategy

### **Everyday Courses**

- 1. Art of Communication
- 2. Mastering Microsoft





4 months

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### Local Business Consulting

Partner with local businesses to tackle their unique challenges and drive growth. Develop innovative solutions and learn the ropes of consulting firsthand.

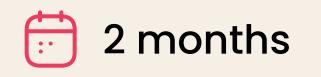
# **First Salary Challenge**

Earn your first ₹10,000 through side-gigs, startups, or short-term roles. Get your hands dirty by going on-ground and learn about the intricacies of real-world business.



3. Data Analytics

# OUTCLASS 2 Experiential project 2

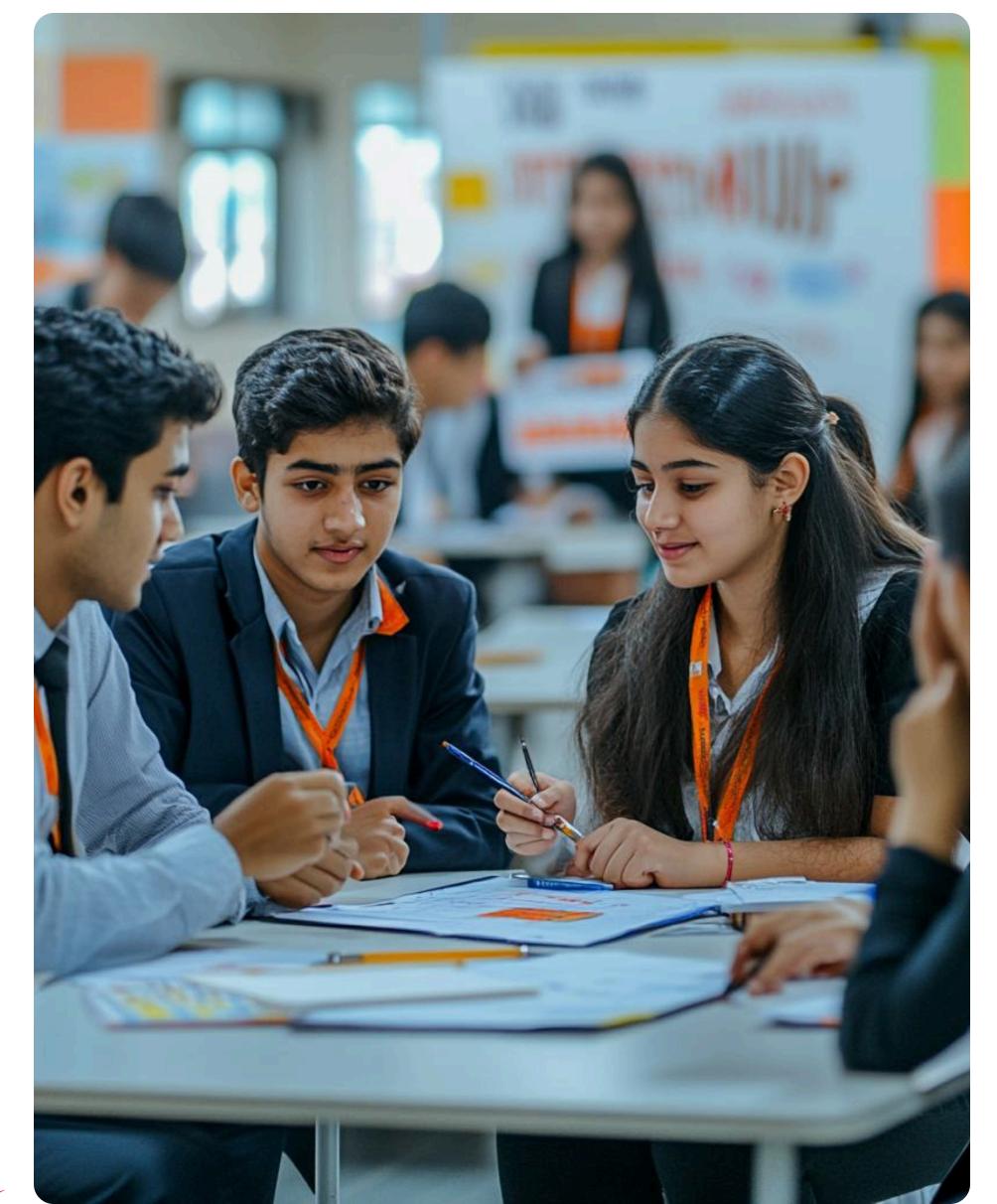


### **Rural Revival Venture**

Sensitise yourself to the day-to-day trials and tribulations faced by rural areas. Make an impact by ideating an actionable and sustainable solution to the villagers' problems, delving into the fulfilling world of social entrepreneurship.

# **Government Apprenticeship**

Act as an apprentice for a public sector project or undertaking, learn the ins and outs of public sector service delivery and be a changemaker by increasing efficiency and sustainability with your suggestions.





# Year 2: Get your hands dirty with some experience



4 months

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SEMESTER 3 In-campus

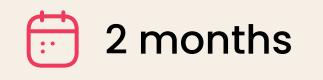
## **Core Courses**

- 1. Sales Strategy & Customer Lifecycle Management
- 2. Corporate Finance & Business Law
- 3. HR Management

# **Everyday Courses**

- 1. Personal Finance
- 2. Personal Branding & Networking
- 3. Project Management

# OUTCLASS 3 Experiential project 3



### Data Dive

Dive deep into data to craft a winning market expansion strategy for a local business, using realworld analytics to drive growth and innovation.

# **Creator Challenge**

Learn marketing by building an online personal brand in any platform of your choice

# The 10L Investment Challenge

Step into the world of finance with ₹10L in virtual funds—build and manage a diversified investment portfolio across stocks, cryptos, REITs, and more, while mastering the art of wealth creation

# SEMESTER 4 General Internship



Students must complete a **6-month** mandatory internship, gaining essential industry experience and practical skills for their future careers.



# Year 3: Craft your own journey



4 months

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**Specialisations SEMESTER 5** 

# Marketing and business Development

- 1. Consumer Behaviour
- 2. Brand Strategy and Management
- 3. Sales and Distribution Management
- 4. Marketing Analytics

**Everyday** Digital Marketing Tools & Hands-on

# **Entrepreneurship & Family Business**

- 1. Startup Incubation and Launch

## Finance

- 1. Basics of Taxation
- 2. Financial Markets & Investments
- 3. Cost and Management Accounting
- 4. Banking & Insurance

**Everyday** Financial Modeling in Excel



2. Growth Strategy & Operations

- 3. Fundraising & Valuation
- 4. Business Automation

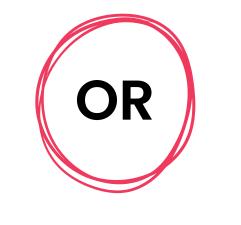
**Everyday** Building an App or Website

#### **Experiential project 4** BREAK 4



### **BYOB: Build Your Own Business**

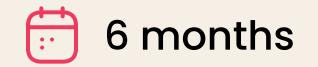
Monthly business automation workshops, 1:1 mentorship from startup leaders, access to 25+ venture capitalists



# **Career Prep Bootcamp**

Resume building, 1:1 career counselling, access to 75+ marquee recruiters

#### **BYOB / Specialised Internship** SEMESTER 6



### **BYOB Continued**

(for family business and startup folks)

8 month program for aspiring entrepreneurs and family business enthusiasts, focused on building real ventures.

## **Specialisation Internship**

Students sitting for placement will undergo a 6 month specialised aligned with their field of interest whetherfinance, marketing and business development.



# Our career driven approach to learning

Evolving Curriculum: Co-created with recruiters to stay industry-relevant.



# Entrepreneurship

- \* In-house Startup Incubation Centre backed by CRCE
- \* A dedicated **venture fund** for in-house student led startups
- \* Exclusive networking and business growth sessions FB folks
- \* 1:1 Mentorship from startup and business leaders
- \* Exclusive access to VCs for funding



# **Job Placements**

\* Dedicated 1:1 personalised career coach

\* Access to **75+** marquee recruiters

\* 2-month **career bootcamp**: Resume building, interview prep, soft skills training

\* 100% placement support

Higher Studies

\* Regular career **counselling** sessions

\* Specialize in 3 future-ready specialisations

\* **Dedicated tutoring** for Masters prep





# **Our 3 future-proof specializations**

Marketing and Business Development





Entrepreneurship and Family Business



# Life at NEXIS is different, its vibrant and happening!

Our campus is more than just a place to study, it's a hub of learning, growth and fun. Experience the thrill of academic excellence combined with a dynamic student life



# **Modern Infrastructure**

Enjoy delicious meals at our in-house cafeteria, vibrant classrooms, dedicated discussion rooms, startup labs, games room, and more-all in a welcoming community that feels like home.

# **Campus Celebrations**

Our campus is always alive with festivities, cultural events, and spontaneous gatherings. Join the fun and create unforgettable memories.

# **Student-Run Clubs**

Dive into clubs where theory meets practice, from entrepreneurship to sports, offering handson learning and creativity.

# **Startup Weekender**

Numerous weekends filled with ideation sessions, hackathons, and business plan competitions where you can collaborate, pitch ideas, and work towards launching the next big thing.

# 12-Month Sports Showdown

Stay active with monthly sports challenges that keep you connected and energized throughout the year.

# **Business Breakthrough**

Experience hands-on learning through regular industry visits, business fests, and real-world projects. Get inspired by interacting with professionals and exploring cutting-edge trends.

# **Fireside with CXOs**

Meet startup founders, business leaders, and CXOs monthly in relaxed, engaging conversations to learn the ins and outs of the business world.

# NexisgetsFIT

Stay fit and healthy with our partner programs @ fitness centers, sports facilities, and





# We want the best 100 and hence we are exclusive with this!

STEP 1

# Application

• Get your academic eligibility verified, submit your application online and pay the application fee.



# **Campus Visit and Career Counseling**

• Receive expert guidance to align your career goals and determine if we're the right fit for you.

### STEP 3

NexGen Test

# • Scholarship Test

Demonstrate your business skills and potential through challenges

# Interview cum Discussion

Participate in a discussion with the founders where we assess whether our program aligns with your goals.



# STEP 4

# **Offer and Enrollment**

### Admission Letter

If selected, you'll receive a formal offer of admission.

# Tuition Fee Payment

Secure your spot by paying the required fees.





- \* On graduation, students are awarded a Professional Certificate for the Undergraduate Programme in Business Management by **NEXIS School of Business.**
- \* Students can parallelly enroll in a UGC-recognized online Bachelor's Degree in Business Administration (BBA) from a reputed private university.

Disclaimer: The parallel degree programme runs independently and NEXIS students will pursue this degree concurrently with the NEXIS oncampus undergraduate programme.





We understand that financial constraints shouldn't hinder your academic aspirations! NEXIS is committed to supporting talented and deserving students through a comprehensive scholarship program. Scholarships ranging from 10% to 100% of the tuition fee are available based on your academic profile, achievements and financial need.

# **Merit Scholarships**

This scholarship identifies and extends financial support to candidates with exceptional record in NexGen test.

# All rounder Scholarships (ECA)

This scholarship aims to identify those who have displayed exceptional drive and leadership potential through active participation in student-led committees, clubs and other initiatives while in school.

# **Rise Scholar**

This scholarship aims at the inclusion of exceptional candidates from low income, marginalized.

# **EmpowerHer Scholarship**

This scholarship is extended to deserving female candidates with impressive academic track record, along with the drive and potential to emerge as an industry leader.

# Himalayan Scholar

This scholarship is extended to deserving candidates with impressive academic track

# **Athletic Excellence Scholarships**

This scholarship supports students who excel in sports, providing financial assistance to continue their athletic pursuits alongside academic studies.

# The Changemaker Scholarships

This scholarship is designed to reward students who have demonstrated a strong commitment to community service and social responsibility.

### record from North-east and Sikkim Region.

# Ready to transform your future?

At NEXIS, we are committed to empowering the next generation of leaders. Join us on this exciting journey and unlock your full potential.

Enroll now! Visit our website or contact our admissions office for more information

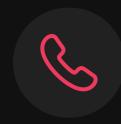
# Reach out to us





### Email

info@nexisschool.com



Call +91 97331 24000 +91 97331 27000



## Website

nexisschool.com



in

### Location

5th Floor, Tradium Building Sevoke Road, Siliguri

# **Follow us**



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# NESS SCHOOL OF BUSINESS

A next-generation business management school, building future

### leaders with innovative education.

